

Message Text

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PAGE 01 STATE 250022

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ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 RSC-01 SS-07 /045 R

66603

DRAFTED BY: COM/BIC/OED/MEPD/WCORFITZEN

APPROVED BY: EB/OCA/REP- LHPOMEROY

COM/BIC/OED/MEPD/JHEAGEN

COM/BIC/OED/MEPD/MWELLS, DEP. DIRECTOR

STATE/EUR/CE/LHEICHLER

COM/BIC/OIM/DTRAFTON(INFO)

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P 261811Z DEC 73

FM SECSTATE WASHDC

TO AMEMBASSY BONN PRIORITY

UNCLAS STATE 250022

E.O. 11652: N/A

TAGS: BMEP, BEXP, GW

SUBJ: SALE OF LAMPS TO GERMAN FEDERAL RAILWAYS

REF: (A) BONN T-10365, 2 JULY 73

(B) BONN T-15353, 24 OCT 73

(C) BONN T-17853, 12 DEC 73

1. COMMERCE REGRETS DELAY IN GETTING A DEFINITIVE REPLY TO THIS CONCRETE INQUIRY.

2. MR. ART SCHEFTER WILL PROVIDE SALES LITERATURE REQUESTED (TO BE POUCHED SOONEST). SCHEFTER CLAIMS WESTINGHOUSE HAS PREVIOUSLY BID UNSUCCESSFULLY ON LIGHT BULBS FOR GERMAN FEDERAL RAILWAYS.

3. HAVE EXPLORED ALTERNATE SOURCES. GE MOST INTERESTED. MR. ROBERT E. HIXSON, GE'S MARKETING MANAGER FOR WESTERN EUROPE, WILL VISIT FRG IN JANUARY AND WILL DIRECT SALES FORCE TO FOLLOW UP ON THIS CONCRETE LEAD. HIXSON ALSO PLANS TO VISIT COMMERCIAL OFFICERS AT EMBASSY BONN.

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Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: COM/BIC/OED/MEPD/WCORFITZEN
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Executive Order: N/A
Errors: N/A
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